

## Cover Letter

Highly skilled, passionate and diligent facilitator to startup ecosystem and section 8 company establishment. Startup Ecosystem Enabler, Mentor and Facilitator.

- Total 15+ Years of Experience includes 8+ years of Managerial Experience, 2+ years of CEO in companies and 5+ years of Teaching Experience as a Professor.
  - Supported 74+ Incubated Start-ups , 50+ Cr of revenue, 75+ Cr of Start-up revenue, 6+ Cr of External Funds , Created 250+ Mentors and Partner network, Managed 3 CSR Projects, 300 + Jobs created, 141+ Start-up Events including Global Entrepreneurs Conclave 2025 and Activities conducted, and assisted in SISFS (Start-up India Seed Fund Scheme) and getting CSR1 Certification.as an Incubator Manager of AIC ,managing 13+ Cr of fund.
  - Served as an Assistant Professor- Electronics and Communication System - Symbiosis Institute of Technology.
  - Served as an Incubator Manager, ATAL Incubation Centre-MIT ADT, Pune, supported by AIM, NITI Aayog, GOI.
  - Served as Chief Executive Officer at PCCOE-Centre For Innovation Incubation & Linkages Forum CIIL.
  - Serving as a Chief Executive Officer at DPU Foundation For Innovation Incubation & Entrepreneurship.
- **My skills and experience is as a facilitator of Section 8 company:**
    - Passionate Facilitator to start up Ecosystem. Innovations to impact Program conception, implementation and monitoring support
    - Building system driven programs • Communication • Stakeholder and partner management • Team building and People management.
    - Accompanied registered Start-ups through all the stages of their development \* Provided strategic guidance to entrepreneurs in areas such as business modelling, sales, marketing, financing, fundraising, overall strategy, operations, etc.
    - Scouting for funding opportunities from various government funding schemes. Developing & finding avenues of partnership with technology companies and various govt/semi-govt bodies. Establishing partnerships with corporates and executing CSR initiatives.

### **Certifications:**

- 5 days Online Training Program Webinar series on 'ESSENTIALS OF TECHNOLOGY TRANSFER' organized by Facility for Low Carbon Technology Deployment (FLCTD) , UNIDO and commendable delivered by Venture Center (Official Account)
- Finance For Non Finance Leaders organized by NIDM, Delhi
- AIM i-Crest Program for Incubator Managers,
- NCL Venture Centre – Immersion Program for Incubator Managers
- Mentor OnBoard in many Incubations Centre and to Startups

**With Regards,**

**Mr. Mrudang Shukla**

Chief Executive Officer,

DPU Foundation for Innovation Incubation & Entrepreneurship, Dr. DY Patil Vidyapeeth, Pune.

Startup Ecosystem Enabler, Mentor and Facilitator.

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